

CASE STUDY

Transforming Property Management Challenges into Success with GoodDoors

CLIENT OVERVIEW

The client, a property owner with a residential house, faced significant challenges with their previous property management company. After experiencing poor service, lack of communication, and a property left in disrepair by tenants, the owner was in dire need of a reliable property management solution. Their primary needs, as expressed during the initial sales call with GoodDoors, were comprehensive property management, effective communication, and a swift turnaround to get the property rented out again.

CHALLENGES

1. Poor Service from Previous Property Management

The client was dissatisfied with the previous company's unresponsiveness and overcharging for services, which led to a lack of trust in property management companies.

2. Property Left in Disrepair

The previous tenants had left the property in a poor state, requiring significant repairs and cleaning to make it rentable again.

3. Difficulty in Renting the Property

The client had attempted to sell the property but faced lowball offers. They needed to switch strategies quickly to avoid financial loss.

SOLUTIONS PROVIDED BY GOODDOORS

Immediate Response and Assessment:

GoodDoors Property Management quickly assessed the situation, understanding the client's frustrations and needs. Our team outlined a clear, transparent plan for managing the property, emphasizing communication and efficient service.

Property Repairs and Upgrades:

GoodDoors coordinated all necessary repairs and cleaning to restore the property to a high standard. This included fixing damages, professional cleaning, and updating appliances, ensuring the property was attractive to potential tenants.

Efficient Marketing and Tenant Placement:

Leveraging our extensive network and marketing resources, GoodDoors efficiently advertised the property, highlighting its features and the improvements made. We conducted thorough tenant screenings to ensure reliable and responsible occupants were selected.

RESULTS

Within 30 days of onboarding with GoodDoors, the property was transformed from a state of disrepair to a desirable home for tenants. GoodDoors successfully rented out the property to quality tenants, meeting the client's goal of having the property generate income again without the hassle and stress they previously experienced. The client was particularly impressed with the seamless communication and the proactive approach GoodDoors took in managing the property, from repairs to tenant placement.

AT A GLANCE

Challenges

- Poor Service
- Property Disrepair
- Lowball Offers
- Tenant Issues

Benefits

- Quick Turnaround
- Quality Tenants
- Transparent Communication
- Enhanced Value

After a challenging experience with my previous property management company, I was skeptical about finding a reliable partner to manage my property in Regina. GoodDoors not only met but exceeded my expectations. They took over the management of my property, made necessary repairs, and had it rented out to excellent tenants all within a month. The level of professionalism, transparency, and efficiency they showed throughout the process was remarkable. I am incredibly relieved and grateful for the peace of mind GoodDoors has provided me. Choosing GoodDoors was one of the best decisions I've made for my property. They turned what I thought was a challenging set of circumstances into a success story. I highly recommend GoodDoors Property Management to any property owner looking for a trustworthy and competent management company

Nick D.

